Ferry County Public Hospital District #1

Levy Facts Sheet

Ferry County Memorial Hospital

Republic Medical Clinic

Republic Medical Clinic

Our Mission, Vision, and Values...

Vision Statement

"To be our Community's lifelong partner in health"

Mission Statement

"To strengthen the health and well-being of our community through partnership and trust"

Value Statement

Quality/Safety: by constantly holding ourselves to a higher standard.

Integrity: through honesty and respect.

Compassion: by providing a nurturing and caring environment.

Stewardship: by utilizing our resources to their highest and best purpose.

Teamwork: by working together in a culture that promotes excellence.



Ferry County Memorial Hospital

Klondike Hills Assisted Living

Republic Medical Clinic
Ferry County Memorial Hospital Republic Medical Clinic

Rehab/Fitness Center

Rehab/Fitness Center

Medical Clinic

Medical Clinic

^{nic} Klondike Hills Assisted Living

Statistics at a Glance

2017

- 1,800 Emergency Department visits (many of these life saving)
- 9,600 Clinic visits
- 15 (soon to be 16) Assisted Living Facility Residents (Klondike Hills)
- 13 Long Term Care Residents (6 on waiting list)
- 25,000 Lab tests
- 3,500 Imaging studies
- 10,900 Rehab treatments
- 624 Inpatient Days (Inpatient, Swing and Observation)
- \$442,000 loss in 2017



Ferry County Memorial Hospital

Klondike Hills Assisted Living

Republic Medical Clinic Republic Medical Clinic

Rehab/Fitness Center Medical Clinic

Ferry County Memorial Hospital

Challenges

- Assisted Living Facility/Republic Medical Clinic Facility and HVAC (heating system) resulted in a current debt of \$5.6 million in debt
 - Annual debt service payments of \$406,000 make it difficult to maintain our facility
 - \$128,000 a year for the clinic/rehab (31 years remaining)
 - \$128,000 a year for the assisted living facility (31 years remaining)
 - \$150,000 a year for the heating system (10 years remaining)
- Aging facility and equipment extensive drainage work needed near ALF/Clinic
- Inadequate Medicaid/Medicare reimbursement
 - Not reimbursed on actual costs



Ferry County Memorial Hospital

Klondike Hills Assisted Living
Republic Medical Clini

Republic Medical Clinic Ferry County Memorial Hospital Republic Medical Clinic

Rehab/Fitness Center Medical Clinic

Ferry County Memorial Hospital

Efforts to Improve Finances

2016-2018

- Terminated contract with QHR (+/- \$25k per month)
- Closed Curlew Clinic (\$10,500 per month lease payment + significant other expenses)
- Corrected years of Business and Operations Tax overpayments (+-\$5k a month)
- Renegotiated/Reduced contracts with multiple vendors in favor of the hospital (ongoing)
- Added 340B prescription drug program
- Currently working on improvements to our revenue cycle (proper coding, properly billing insurance, etc.)
- Reduction in use of temporary nursing/rehabilitation/providers since April 2017. (Significant savings)



Ferry County Memorial Hospital

Klondike Hills Assisted Living

Republic Medical Clinic Ferry County Memorial Hospital Republic Medical Clinic

Rehab/Fitness Center

Ferry County Memorial Hospital

Economic Impact

- Ferry County has approximately 125 employees which in turn adds an estimated 42 jobs to the local community (multiplier effect of 1.34)
- A typical Critical Access Hospital generates \$2.0 million in retail sales in the community
- Very difficult for economy to grow without our Hospital, it is an economic catalyst to the community



Doeksen, G.A. (2012). The Economic Impact of a Critical Access Hospital on a Rural Community. *Rural Health Works- Research Study.* Doi:www.ruralhealthworks.org

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Republic Medical Clinic Republic Medical Clinic

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What are we asking for?

- Requested amount is exactly the Hospital's long term debt payment (Clinic, Assisted Living Facility and HVAC)
- One year levy
- \$.98 per \$1,000 of assessed value or \$406K dollars
- Median house value in Ferry County; \$117,000. Levy would cost an additional \$114.66 per year in property taxes (\$9.55 per month)
- Would free up operating cash to allow for the hospital to operate as intended by alleviating one year of long term debt payment



Ferry County Memorial Hospital

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Our Communities and Questions



Republic



Curlew



Malo



Danville



Wauconda



Keller

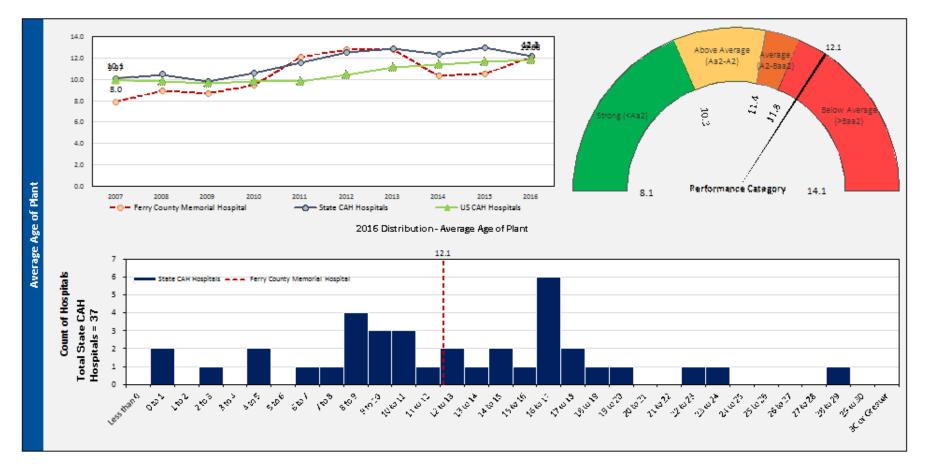
Ferry County Memorial Hospital

Ferry County Memorial Hospital Klondike Hills Rehab/Fitness Center
Living Republic Medical Klondike Hills Assisted Living

Republic Medical Clinic Ferry County Memorial Hospital Republic Medical Clinic

Klondike Hills Assisted Living Republic Medical Klondike Hills Assisted Living

Average Age of Plant- Below Normal (12.1 Years)



Ferry County Memorial Hospital Klondike Hills Rehab/Fitner Ferry County Memorial Hospital Living Rehab/Fitness Center Living Republic Medical Klondike Hills Assisted Living Center Ferry County Memorial Hospital Ferry County Memorial Hospital

Republic Medical Clinic

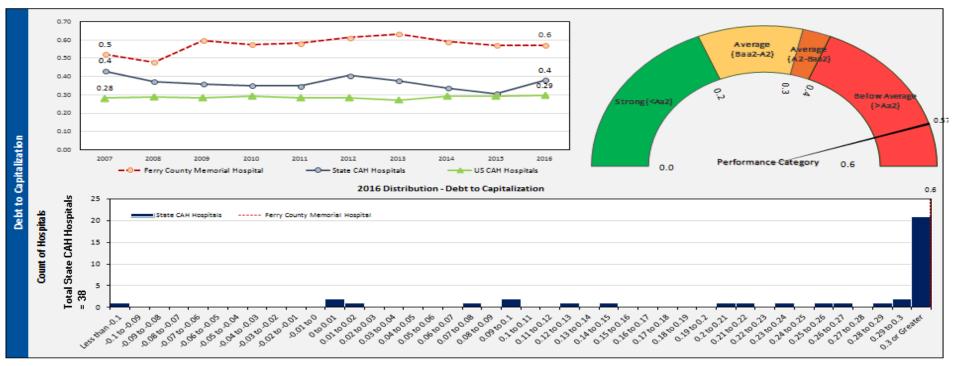
Republic Medical Clinic

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Rehab/Fitness Center

Manual Manu

Debt to Capitalization- Well below normal (57%)



Additional Video

https://www.usatoday.com/videos/news/health/2014/11/13/18520983/

Ferry County Memorial Hospital Klondike Hills Rehab/Fitne Ferry County Memorial Hospital Hospital Klondike Hills Assisted Living Hospital Klondike Hills Assisted Living Republic Medical Clinic Rehab/Fitness Center Ferry County Memorial Hospital Clinic Rehab/Fitness Center Fer

Block Schedule- Current Setup/ Costs

Hospital	Clinic
One dedicated provider on at all times	Four dedicated providers available every day Monday thru Friday
Most providers work ½ week, one provider takes a full 7 days.	Clinic providers see long term care residents as part of their patient panel, allows for consistent care.
No patient panel, see walk ins when no one is in the emergency department	Starting in July will have Dr. Brauer as Medical Director of the clinic.
Three board certified physicians working/improving the level of care in the facility	

	2017 MAY YTD COSTS	2018 MAY YTD COSTS
MED STAFF SALARIES	\$483,117	\$402,786
3 rd Party Med Staff	\$176,433	\$143,484
TOTAL	\$659,550	\$546,270

Ferry County Memorial Hospital

Republic Medical Clinic

Republic Medical Clinic

Ferry County Memorial Hospital Klondike Hill Rehab/Fitness Center

Rehab/Fitness Center

Ferry County Memorial Hospital

Block Schedule-Improvements

- Less handoffs between staff reducing potential for error (old system) had up to two hand offs per day = higher potential for error/dropped patient care).
- Providers #1 focus is ED and Hospital (secondary for clinic walk-ins) = Has helped us keep more patients local.
- Has helped us attract providers during a time of extreme scarcity (two new Board Certified Doctors + helped to attract Dr. Brauer back + kept Dr. Garcia with us).
- Has allowed our med staff to work together on quality improvement projects...

Ferry County Memorial Hospital

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Republic Medical Clinic Ferry County Memorial Hospital Republic Medical Clinic Klondike Hills Assisted Living

Ferry County Memorial Hospital

Block Schedule-Improvements

Hospital

- Just completing improvements to our Stroke Protocol
- Completed improvements on our <u>Chest Pain Protocol</u>
- Working on equipment inventory and readiness (Provider Tackle Boxes)
- Working on increasing skills and equipment for <u>Emergency Obstetrics</u> care (ALSO Training & Equipment Upgrades)
- Experimenting with use of Physical Therapists in ED for immediate treatment of low back pain, etc. (when PT is available).

Clinic

- Introduced <u>Hepatitis C</u> treatment to the clinic (Dr. Rattray and Dr. Bacon doing the training)
- Currently working on <u>Diabetes</u> treatment protocols and monitoring (Dr. Garcia leading)
- Working on the bringing <u>Prenatal Care</u> to the clinic (August 2018 Launch Dr. Bacon, Rattray and Garcia training)
- Emphasis on reduction of use of opioids (All)

Ferry County Memorial Hospital

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Republic Medical Clinic Ferry County Memorial Hospital Republic Medical Clinic

Rehab/Fitness Center

Market Assisted Living Republic Medical Clin

Ferry County Memorial Hospital

2017 Income Statement

d/b/a Ferry County Memorial Hospital

Combined Statements of Revenues, Expenses, and Changes in Net Position Years Ended December 31, 2017 and 2016

	2017		2016
Operating revenues:			
Net patient service revenue	\$ 10,432,		
Other	120,	168	36,500
Total operating revenues	10,553,	080	11,052,745
Operating expenses:			
Salaries and wages	5,132,	089	5,193,712
Employee benefits	1,373,		1,216,380
Professional fees	716,		543,910
Supplies	734,		829,745
Purchased services - Utilities	232,		203,648
Purchased services - Other	1,731,		1,954,572
Insurance		607	88,601
Other	297,	322	310,887
Rent	114,	624	131,620
Depreciation	648,	579	708,335
Total operating expenses	11,064,	425	11,181,410
Loss from operations	(511,	345)	(128,665)
Nonoperating revenues (expenses):			
Property taxes	249,	265	211,242
Investment income	6,	814	3,564
Interest expense	(257,	028)	(247,076)
Grants and donations	37,	502	90,471
Other nonoperating revenues	32,	659	44,572
Total nonoperating revenues	69.	212	102,773
			,
Decrease in net position	(442,	133)	(25,892)
Net position - Beginning of the year	3,857,		3,883,300
Net position - End of the year	\$ 3,415,	275 \$	3,857,408

See accompanying notes to combined financial statements.

Ferry County Memorial Hospital

Republic Medical Clinic Republic Medical Clinic

Long Term Debt Schedule

Bond	ds and	Notes Pay	/able
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	Principal	Principal Interest			
2018	\$ 173,839	\$ 233,050	\$ 406,889		
2019	180,820	226,069	406,889		
2020	1,143,427	196,533	1,339,960		
2021	86,424	170,926	257,350		
2022	89,989	167,361	257,350		
2023-2027	508,786	777,964	1,286,750		
2028-2032	622,745	664,005	1,286,750		
2033-2037	762,229	524,521	1,286,750		
2038-2042	932,955	353,795	1,286,750		
2043-2047	1,141,920	144,830	1,286,750		
Totals	\$ 5,643,134	\$ 3,459,054	\$ 9,102,188		

Ferry County Memorial Hospital

Ferry County Memorial Hospital Klondike Hills Rehab/Fitne Rehab/Fitness Center Klondike Hills Assisted Living

Republic Medical Clinic Republic Medical Clinic

Rehab/Fitness Center

Rehab/Fitness Center

Rehab/Fitness Center

Ferry County Memorial Hospital Klondike Hills Rehab/Fitness Center

Long Term Debt Service Remaining

	Balance at December 31, 2016	Additions	Reductions	Balance at December 31, 2017
Ronds and notes navable:				
Bonds and notes payable:				
USDA construction note \$	4,456,442 \$	- \$	(73,522) \$	4,382,920
Keybank HVAC	1,174,623	-	(81,528)	1,093,095
Keybank HVAC - 2015	179,449	-	(12,330)	167,119
				_
Total bonds and				
notes payable	5,810,514	-	(167,380)	5,643,134

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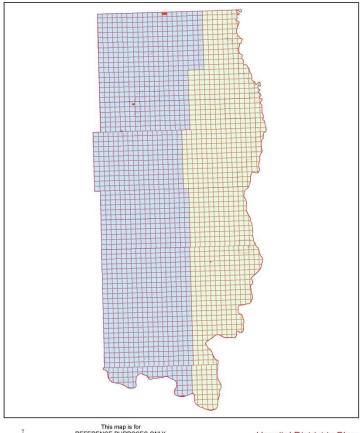
Rehab/Fitness Center

Rehab/Fitness Center

Klondike Hills Assisted Living Republic Medical Clinic

Klondike Hills Assisted Living

Levy Areas



This map is for REFERENCE PURPOSES ONLY.
We do not guarantee acreage, location of streets, roads, landmarks, boundary lines or the location of structures. FERRY COUNTY ASSESSOR

Hospital District in Blue

Ferry County Memorial Hospital Klondike Hills Rehab/Fitne Ferry Rehab/Fitness Center Klondike Hills Assisted Living Republic Medical Clinic Ferry County Memorial Hospital Republic Medical Clinic

Ferry County Memorial Hospital

Rehab/Fitness Center

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Levy Areas (continued)

Ferry County Washington

Levies on 2017 Valuation for 2018 Tax Collection

Prepared by Rachel Siracuse, Ferry County Assessor

			Levy Code Areas													
TAXING	RATES	City of Republic	Republic Area	North Republic	North Keller	Curlew	City of Curlew	Orient	South Keller	City of Orient	Kettle Falls	Boyds	Inchelium	City of Inchelium	N. Curlew Lk	S. Curlew Lk
DISTRICTS	KAILO	School #309	Sch #309, F#13	Sch #309, F#13	School #3	Sch #50, F#14	Sch #50, F#14	School #65	School #3	Sch #65, F#3	School #212	Sch #212, F#3	School #70	School #70	Sch #309, F#13	Sch #309, F#13
		1	2	3	4	6	7	8	9	10	18	19	20	24	30	32
Current Expense	1.75775255	1.75775255	1.75775255	1.75775255	1.75775255	1.75775255	1.75775255	1.75775255	1.75775255	1.75775255	1.75775255	1.75775255	1.75775255	1.75775255	1.75775255	1.7577525
Mental Health	0.02500000	0.02500000	0.02500000	0.02500000	0.02500000	0.02500000	0.02500000	0.02500000	0.02500000	0.02500000	0.02500000	0.02500000	0.02500000	0.02500000	0.02500000	0.0250000
Veterans Relief	0.01700000	0.01700000	0.01700000	0.01700000	0.01700000	0.01700000	0.01700000	0.01700000	0.01700000	0.01700000	0.01700000	0.01700000	0.01700000	0.01700000	0.01700000	0.0170000
County Road	1.46229601		1.46229601	1.46229601	1.46229601	1.46229601	1.46229601	1.46229601	1.46229601	1.46229601	1.46229601	1.46229601	1.46229601	1.46229601	1.46229601	1.4622960
Diverted Road	0.78739015		0.78739015	0.78739015	0.78739015	0.78739015	0.78739015	0.78739015	0.78739015	0.78739015	0.78739015	0.78739015	0.78739015	0.78739015	0.78739015	0.7873901
Conservation Futures	0.06250000	0.06250000	0.06250000	0.06250000	0.06250000	0.06250000	0.06250000	0.06250000	0.06250000	0.06250000	0.06250000	0.06250000	0.06250000	0.06250000	0.06250000	0.0625000
Fire District J/13	0.77847899		0.77847899	0.77847899											0.77847899	0.7784789
Fire District J/14	0.91912300					0.91912300	0.91912300									
Fire District 3	0.86984491									0.86984491		0.86984491				
EMS District #3	0.26000000									0.26000000		0.26000000				
Hospital	0.55620443	0.55620443	0.55620443	0.55620443	0.55620443	0.55620443	0.55620443		0.55620443						0.55620443	0.55620443
EMS District #1	0.46304036		0.46304036	0.46304036	0.46304036										0.46304036	0.4630403
City of Republic	3.06359568	3.06359568														
EMS City	0.46999997	0.46999997														
Library	0.37523384	0.37523384	0.37523384	0.37523384	0.37523384	0.37523384	0.37523384	0.37523384	0.37523384	0.37523384	0.37523384	0.37523384	0.37523384	0.37523384	0.37523384	0.37523384
State School Levy PT1	1.85534544	1.85534544	1.85534544	1.85534544	1.85534544	1.85534544	1.85534544	1.85534544	1.85534544	1.85534544	1.85534544	1.85534544	1.85534544	1.85534544	1.85534544	1.8553454
State School Levy PT2	1.00982012	1.00982012	1.00982012	1.00982012	1.00982012	1.00982012	1.00982012	1.00982012	1.00982012	1.00982012	1.00982012	1.00982012	1.00982012	1.00982012	1.00982012	1.0098201
Sub	Total Regular	9.19245203	9.15006189	9.15006189	8.37158290	8.82766554	8.82766554	7.35233811	7.90854254	8.48218302	7.35233811	8.48218302	7.35233811	7.35233811	9.15006189	9.1500618
Schools		1.69173959	1.69173959	1.69173959	1.08683861	1.69887862	1.69887862	0.48888464	1.08683861	0.48888464	2.75074896	2.75074896	1.50832752	1.50832752	1.69173959	1.6917395
To	tal Levy Rate	10.88419162	10.84180148	10.84180148	9.45842151	10.52654416	10.52654416	7.84122275	8.99538115	8.97106766	10.10308707	11.23293198	8.86066563	8.86066563	10.84180148	10.8418014

Comments: The State has made changes to the State School Levy; it now comes in two parts. The overall rate increase from 2017 is \$0.9070825606 per \$1000 of taxable value.

Curlew #50 J	Orient #65 J	Inchelium #70	Kettle Falls #212 J	Republic #309 J	Mosquito Assess.	DNR Fire Assess.	Weed Assessment
Bond 0.00000000	Bond 0.00000000	Bond 0.00000000	Bond 0.00000000	Bond 0.00000000	\$4.80 per parcel in district	<or=50 acres="</td"><td><or=80 acres="</td"></or=80></td></or=50>	<or=80 acres="</td"></or=80>
M&O 1.69887862	M&O 0.48888464	M&O 1.50832752	M&O 2.75074896	M&O 1.69173959	the per pareer in district	Flat \$17.70	Flat \$8.00
Total 1.69887862	Total 0.48888464	Total 1.50832752	Total 2.75074896	Total 1.69173959		>50 acres =	>80 acres =
						\$17.70 flat rate + \$0.29	
						per acre over 50 acres	acre over 80 acres
	Bond 0.00000000 M&O 1.69887862	Bond 0.00000000 Bond 0.00000000 M&O 1.69887862 M&O 0.48888464	Bond 0.0000000 Bond 0.0000000 Bond 0.0000000 M&O 1.69887862 M&O 0.48888464 M&O 1.50832752	Bond 0.0000000 Bond 0.0000000 Bond 0.0000000 Bond 0.0000000 M&O 1.69887862 M&O 0.48888464 M&O 1.50832752 M&O 2.75074896	Bond 0.0000000 Bond 0.0000000 Bond 0.0000000 Bond 0.0000000 Bond 0.0000000 M&O 1.69887862 M&O 0.48888464 M&O 1.50832752 M&O 2.75074896 M&O 1.69173959	Bond 0.0000000 Bond 0.00000000 Bond 0.000000000 Bond 0.00000000 Bond 0.000000000 Bond 0.00000000 Bond 0.00000000	Bond 0.00000000 Bond 0.00000000 Bond 0.00000000 Bond 0.00000000 Bond 0.00000000 S4.80 per parcel in district S7.70

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